



Industrial Fibers

Dr. G. Rob Whiteman, President  
Advanced Bioremediation Systems, Inc.  
3395 Fox Street  
Suite 103-C  
Duluth, GA 30096

March 16, 1998

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**Reference: ZYMO "The Parts Washer"**

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Dear Dr. Whiteman:

AKZO Nobel has long been committed to the purchase of environmentally preferable products in all areas of industrial manufacturing operations. In particular, AKZO has spent much time and effort testing and evaluating relevant alternative products used to service and clean mechanical equipment.

The use of petroleum based parts washers has been one area of concern due to the potential for exposure of workers to hazardous ingredients (i.e. known carcinogens) and due to Air Quality issues related to VOC emissions. The AKZO, Scottsboro, AL facility has been using five of your ZYMO bioremediation parts washer for the past twelve months. With the exception of one unit, we have not had to replace the aqueous cleaning solutions in these units. The one unit was accidentally contaminated with solvents and the solutions were replaced. We have been so satisfied with the unit's reliability, economics, and safety, that we have purchased an additional unit.

The use of bioremediating bacteria and surfactant-based cleaners addresses both our human health and environmental concerns. Further, on site use for twelve months, has demonstrated its efficacy and the units have even overcome the natural skepticism of our team of mechanics.

We look forward to a productive relationship with your company and support the development of this type of innovative and environmentally sensitive technology.

Thank you,

Henry C. King  
Manager Maintenance Planning  
AKZO Nobel, Scottsboro, Alabama Facility

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